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MT&T Bidder's Conference

Evaluation of Proposals

**TSWG
Contracting Officer**

August 10, 2004



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Awards

- **The Government intends to award multiple contracts for the MT&T concept studies program.**
- **Funds available for the total of all awards are at least \$500K.**
- **ONLY THOSE COMPANIES THAT ATTENDED THE BIDDERS CONFERENCE ARE ELIGIBLE TO SUBMIT A PROPOSAL IN RESPONSE TO THIS BAA.**

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Minimum Evaluation Criteria

- **Security Clearance**
 - Secret Facility and personnel
 - Desired SSBI clearance
- **Proposed Performance**
 - High/ship scenario (6 sub-factors)
 - Low/ship scenario (10 sub-factors)
 - Container scenario (8 sub-factors)

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Security Clearance

- **Offerors must show that personnel and facilities needed to perform under this program are certified for conducting activities at least at the SECRET level. It is also desired that at least one of the personnel proposed to perform under this program hold a current single scope background investigation (SSBI) or equivalent.**

Proposed Performance

- **The proposed solution as a minimum meets the letter and intent of the stated requirements, and all elements within the proposal exhibit a comprehensive understanding of the problem and the requirements of intended end users. Preference will be given to proposed solutions that show evidence of exceeding minimum performance requirements. Statements that the offeror understands, can, or will comply with the specifications and statements paraphrasing the specifications or parts thereof are considered inadequate, as are phrases such as “standard procedures will be employed,” “well-known techniques will be used,” or “the offeror concurs**

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Evaluation Criteria

Descending order of important

- Innovativeness
- Fidelity of Analysis
- Program and Management Plan
- Contractor Past Performance
- Cost Reasonableness

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Innovativeness

- **The extent to which the offeror introduces new methods, devices, or concepts for integration and/or application to address system requirements**

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Fidelity of Analysis

- **The proposal provides a concept of the MT&T system performance supported by analysis and/or data**

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Program and Management Plan

- **The proposed technical approach is feasible, achievable, complete and supported by a proposed technical team that has the expertise and experience to accomplish the proposed tasks. Task descriptions provided are complete and logical with all proposed deliverables clearly defined such that a final product that achieves the requirement can be expected as a result of the award. The roles of the prime and other participants are clearly distinguished and pre-coordination with all participants (including Government facilities) fully documented. Intellectual property ownership and the planned transition to production are adequately addressed.**

Contractor Past Performance

- **The offeror's past performance in similar efforts must clearly demonstrate an ability to deliver products that meet the proposed technical performance requirements within the proposed budget and schedule. The proposed project team has the expertise to manage the cost and schedule.**

Cost Reasonableness

- **Cost will be evaluated but not scored. The evaluation will consider whether costs are reasonable for the work proposed and whether such costs are within the government's budget for this effort. A Detailed cost analysis will be performed after proposals are selected for award during contract negotiations. The technical aspects of the proposal are more important than cost. The proposal shall document all anticipated costs including those of associate, participating organizations. The proposal shall demonstrate that the offeror has fully analyzed budget requirements and addressed resulting cost risks and that all cost-sharing and leveraging opportunities have been explored and identified. Other sponsors who have funded or are funding this offeror for the same or similar efforts are identified**